

OUR CUSTOMERS SAY IT BEST

Curious to know how we've helped your peers achieve their business objectives with Teneo's SD-WAN managed and co-managed services?

We know it's not enough for us to simply tell you what good hands you'll be in! So, we'll let our customers speak for us.



Global Children's Charity

- Plan International, the global children's charity, was suffering from poor connectivity in remote locations and sites with heavy media use, which made it difficult for the team to carry out everyday tasks.
- This led the company's Head of IT Infrastructure to explore Teneo's Managed SD-WAN, combined with WAN Optimization, to help deliver maximum throughput and reduce costs.
- A strategy was identified that resulted in improved connectivity and significant cost savings and saw the Plan International team transition to the Aruba EdgeConnect SD-WAN Platform and a Managed SD-WAN service from Teneo.

Bhavin Patel, Head of IT Infrastructure

“ Before working with Teneo, very often our team would have to wait up to 55 minutes for a report, which was of course significantly impacting productivity. By working with Teneo to implement a solution, we've increased productivity and have saved both time and money. ”

“ Teneo's service represents really good value. They know our business well and they have thorough knowledge and experience. The commitment from the service team is exceptional, and I appreciate the honest answers that they provide. The team are also great fun to work with! ”

Global Animal Health Contract Research & Manufacturing Company



- Argenta's WAN-dependent critical applications were underperforming due to connectivity dropouts, latency, and bandwidth underutilization.
- Following a thorough assessment of several solutions, they selected Teneo's Co-Managed SD-WAN service.
- Since working with Teneo, Argenta now enjoys an 80% improvement in ERP system performance across the WAN; issues relating to interconnectivity and dropouts have also improved by 90%.
- The IT team benefit from round the clock support, management expertise, continuity of service, and training and personal development from Teneo's expert Service Desk and management team.



Director of Architecture & Desktop Services

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We identified that our team's main requirement was for assistance with the implementation of an SD-WAN solution, and for support around general SD-WAN knowledge.

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Teneo's Co-Managed SD-WAN Service best matched what we wanted to achieve. It was important that we had access to support contacts, available to help with day-to-day management, but also a team with the appropriate level of management expertise.

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Teneo's service enables us to not only learn the solution ourselves, but also to obtain the support we need to ensure that it was operated consistently.

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Multinational Consumer Goods Organization



- Teneo was selected to deliver an SD-WAN Workshop, and SD-WAN Implementation services.
- SD-WAN deployment has achieved network modernization, and infrastructure standardization and simplification.
- WAN costs were reduced by £2.5m in the first year.
- SAP performance has improved, supporting productivity increase in factories during Covid-19.
- Visibility has improved across the network, enabling faster issue identification.

Group IT Team Representative

Teneo demonstrated a deep understanding of SD-WAN and how to implement a deployment in a similar environment, company size and geographies. They have experience above and beyond what our team normally has in-house.

Teneo helped to increase our confidence level that SD-WAN isn't vaporware. They're reasonably independent and we've always appreciated their honesty throughout the course of the relationship. I know that, if Teneo's recommending a solution, then it works in real-world scenarios.

Teneo's willingness to help and attitude towards us as the customer is a pleasure to see. The informal conversations have also been valuable, especially when it came to SD-WAN, and this was fully backed up by the fact that the technology works.

